

| LAKOTA WEST UPBEAT CLUB                |  |            |  |           |                 |             |  |              |  |  |  |  |  |  |
|--|--|------------|--|-----------|-----------------|-------------|--|--------------|--|--|--|--|--|--|
| Financials for 2024-2025               |  |            |  |           |                 |             |  |              |  |  |  |  |  |  |
| 4/9/25                                 |  |            |  |           |                 |             |  |              |  |  |  |  |  |  |
|  |  |            |  |           | Approved Budget |             |  |              |  |  |  |  |  |  |
| INCOME                                 |  | Income     |  | Expense   |                 | Net         |  | 2024-2025    |  |  |  |  |  |  |
| 2500 Band Sponsorship Income           |  | 24,000.00  |  | 152.49    |                 | 23,847.51   |  | \$13,000.00  |  | * Expense is Quickbook Payment Fee; this is a bit jacked up in QB bc Sponsor paid \$5100 to help offset fee but QB is only allowing me to record \$5000; ALSO SPONSOR STICKERS FOR TRUCK |  |  |  |  |
| 3300-5200 Fundraising Income/Expenses  |  |            |  |           |                 |             |  |              |  |  |  |  |  |  |
| Tag Day - Uniform Fun                  |  | 22,900.17  |  | 1,939.80  |                 | 20,960.37   |  | \$20,000.00  |  |  |  |  |  |  |
| Director's Discretionary Fund          |  |            |  | 1,336.02  |                 | (1,336.02)  |  | -\$1,500.00  |  |  |  |  |  |  |
| MSBA LW Invitational                   |  | 28,630.86  |  | 12,936.32 |                 | 15,694.54   |  | \$7,500.00   |  |  |  |  |  |  |
| Calendar raffle                        |  | 22,045.88  |  | 5,928.88  |                 | 16,117.00   |  | \$15,000.00  |  | * \$15,717 was split across all students' trips; 3 winners subsequently donated their earnings back to the angel fund.   |  |  |  |  |
| Kroger                                 |  | 2,807.11   |  |           |                 | 2,807.11    |  | \$2,500.00   |  |  |  |  |  |  |
| Mattress Sale                          |  | 2,060.00   |  |           |                 | 2,060.00    |  | \$2,500.00   |  |  |  |  |  |  |
| Jazz N Cakes                           |  | 16,299.63  |  | 3,811.20  |                 | 12,488.43   |  | \$12,000.00  |  |  |  |  |  |  |
| Taste for Music                        |  | 1,463.10   |  |           |                 | 1,463.10    |  | \$1,000.00   |  |  |  |  |  |  |
| Solo & Ensemble                        |  | -          |  | -         |                 | -           |  | -            |  |  |  |  |  |  |
| Spiritwear                             |  | 3,020.03   |  | 1,394.00  |                 | 1,626.03    |  | \$2,500.00   |  |  |  |  |  |  |
| Marching Firebird Msg                  |  | 1,227.35   |  | 89.94     |                 | 1,137.41    |  | \$0.00       |  |  |  |  |  |  |
| Winterguard Msgs                       |  | 189.85     |  | -         |                 | 189.85      |  | \$0.00       |  |  |  |  |  |  |
| Split the Pot                          |  | 1,210.50   |  | 9.46      |                 | 1,201.04    |  | \$1,000.00   |  |  |  |  |  |  |
| Swing Dance                            |  | 3,403.50   |  | 690.00    |                 | 2,713.50    |  | \$2,000.00   |  |  |  |  |  |  |
| Photography Team                       |  | 2,628.02   |  | 2,060.43  |                 | 567.59      |  | -            |  |  |  |  |  |  |
| AmazonSmile                            |  | -          |  |           |                 | -           |  | -            |  |  |  |  |  |  |
| Winterguard Calendar                   |  | 961.25     |  | -         |                 | 961.25      |  | -            |  |  |  |  |  |  |
| TMA Winterguard Invi                   |  | 14,756.99  |  | 7,112.30  |                 | 7,644.69    |  | \$3,000.00   |  |  |  |  |  |  |
| Misc Income/Expenses                   |  |            |  |           |                 | -           |  | -            |  |  |  |  |  |  |
| 3300-5200 Total Fundraising Income/Exp |  | 123,604.24 |  | 37,308.35 |                 | 86,295.89   |  | \$67,500.00  |  |  |  |  |  |  |
| 3550-5200 Donations:                   |  | 1,335.11   |  |           |                 | 1,335.11    |  |              |  |  |  |  |  |  |
| 3900 Other Income-Interest/Dividends:  |  | 29.33      |  |           |                 | 29.33       |  |              |  |  |  |  |  |  |
| TOTAL INCOME:                          |  | 148,968.68 |  | 37,460.84 |                 | 111,507.84  |  | \$80,500.00  |  | * The difference between D33 and the total income per QB is the sum of the expenses in cells F6 and F19 which don't have expense codes in QB)  |  |  |  |  |
| EXPENSES + IN/OUT:                     |  | Income     |  | Expense   |                 | Net         |  | 2024-2025    |  |  |  |  |  |  |
| 5300 Band Support                      |  |            |  |           |                 |             |  |              |  |  |  |  |  |  |
| Supplies, Equipment &                  |  | -          |  | 38,172.95 |                 | (38,172.95) |  | -\$40,000.00 |  |  |  |  |  |  |
| 5310 Concert Band                      |  |            |  |           |                 |             |  |              |  |  |  |  |  |  |
| Concert Band - Uniform                 |  | -          |  | 730.50    |                 | (730.50)    |  | -            |  | * will be zeroed out at year end by Uniform account  |  |  |  |  |
| Chaperone Trip Costs - Winds           |  |            |  |           |                 | -           |  | -\$50.00     |  |  |  |  |  |  |
| Concert Band - Other                   |  | -          |  | 2,000.00  |                 | (2,000.00)  |  | -\$2,000.00  |  |  |  |  |  |  |
| Concert Band Support                   |  |            |  | 978.64    |                 | (978.64)    |  | -\$2,500.00  |  |  |  |  |  |  |
| Try Band                               |  |            |  | 934.30    |                 | (934.30)    |  | -\$1,000.00  |  |  |  |  |  |  |
| 5310 Total Concert Band:               |  | -          |  | 4,643.44  |                 | (4,643.44)  |  | -\$5,550.00  |  |  |  |  |  |  |
| 5300 Total Band Support                |  | -          |  | 42,816.39 |                 | (42,816.39) |  | -\$45,550.00 |  |  |  |  |  |  |
| 5330 - 5350 Marching Band              |  |            |  |           |                 |             |  |              |  |  |  |  |  |  |
| Chaperone Background                   |  |            |  | -         |                 | -           |  | -\$100.00    |  |  |  |  |  |  |

|  |  |         |                  |                    |                     |  |  |  |            |  |  |
|--|--|---------|------------------|--------------------|---------------------|--|--|--|------------|--|--|
|  | Chaperone Trip Costs                     |         | 3,644.69         | (3,644.69)         | <b>-\$4,500.00</b>  |  |  |  |            |  |  |
|  | Trips                                    |         | 16,012.39        | (16,012.39)        | <b>-\$18,000.00</b> | * This is \$400 spent on DCI tickets plus check sent to Grueninger to offset trip costs: \$15,716.16; Less repayments made                 |  |  |            |  |  |
|  | MB Misc                                  |         | 5,604.42         | (5,604.42)         | <b>-\$8,000.00</b>  |  |  |  |            |  |  |
|  | MB Leadership                            |         | 1,441.44         | (1,441.44)         | <b>-\$1,500.00</b>  |  |  |  |            |  |  |
|  | MB Band Camp                             |         | 4,014.66         | (4,014.66)         | <b>-\$4,250.00</b>  |  |  |  |            |  |  |
|  | MB Uniforms/Field Commanders/CG Uniforms | -       | 14,395.97        | (14,395.97)        | -                   | * will be zeroed out at year end by Uniform account / in QB take sum of MB Uniform In/out and Colorguard Uniform in/Out for tht total here |  |  |            |  |  |
|  | Pit Crew                                 |         | 262.07           | (262.07)           | <b>-\$200.00</b>    |  |  |  |            |  |  |
|  | Props                                    |         | 2,050.03         | (2,050.03)         | <b>-\$3,000.00</b>  |  |  |  |            |  |  |
|  | Shed Construction                        |         | -                | -                  | <b>-\$500.00</b>    |  |  |  |            |  |  |
|  | Tractor/Trailer/Wrap                     |         | 30,549.55        | (30,549.55)        | <b>-\$30,000.00</b> |  |  |  |            |  |  |
|  | Transportation                           |         | -                | -                  | <b>-\$1,250.00</b>  |  |  |  |            |  |  |
| 5330-5350 Total Marching Band Support: | -  |         | <b>77,975.22</b> | <b>(77,975.22)</b> | <b>-\$71,300.00</b> |  |  |  |            |  |  |
|  |  |         |                  |                    |                     |  |  |  |            |  |  |
|  |  |         |                  |                    |                     |  |  |  |            |  |  |
| EXPENSES + IN/OUT (continued):         | Income                                   | Expense | Net              |                    |                     |  |  |  |            |  |  |
| 5390 Winterguard (Total):              |  |         |                  |                    |                     |  |  |  |            |  |  |
|  | Equipment                                |         | 1,613.05         | (1,613.05)         |                     |  |  |  |            |  |  |
|  | Costume In/Out                           | 900.00  | 296.82           | 603.18             |                     |  |  |  |            |  |  |
|  | Other (5390)                             |         | 1,908.48         | (1,908.48)         |                     | * Includes trips in/out - haven't deposited most trip fees yet   |  |  | 1932       |  |  |
| 5390 Total Winterguard                 |  |         | <b>3,818.35</b>  | <b>(3,818.35)</b>  | <b>-\$5,500.00</b>  |  |  |  | <b>850</b> |  |  |
|  |  |         |                  |                    |                     |  |  |  |            |  |  |
| 5410 Jazz Band Support:                |  |         | -                | -                  | <b>-\$1,000.00</b>  |  |  |  |            |  |  |
|  |  |         |                  |                    |                     |  |  |  |            |  |  |
| 5470 Band Awards                       |  |         |                  |                    |                     |  |  |  |            |  |  |
|  | Kenworthy/Weatherwax Scholarships        |         | 500.00           | (500.00)           | <b>-\$2,000.00</b>  |  |  |  |            |  |  |
|  | Awards/Senior Flwrs/Plaques/Engravings   |         | 848.00           | (848.00)           | <b>-\$700.00</b>    |  |  |  |            |  |  |
| 5470 Total Band Awards:                | -  |         | <b>1,348.00</b>  | <b>(1,348.00)</b>  | <b>-\$2,700.00</b>  |  |  |  |            |  |  |
|  |  |         |                  |                    |                     |  |  |  |            |  |  |
| 5500 Club Admin Expenses               |  |         |                  |                    |                     |  |  |  |            |  |  |
|  | Website                                  |         | 376.29           | (376.29)           | <b>-\$550.00</b>    |  |  |  |            |  |  |
|  | Postage/PO Box Rental                    |         | 400.10           | (400.10)           | <b>-\$400.00</b>    |  |  |  |            |  |  |
|  | Admin/Office Supplies                    |         | 1,142.97         | (1,142.97)         | <b>-\$1,000.00</b>  | * 5505 + 5500 expense lines from P&L   |  |  |            |  |  |
|  | Insurance                                |         | 425.78           | (425.78)           | <b>-\$425.00</b>    |  |  |  |            |  |  |
|  | Sign Up Genius/Flickr                    |         | 240.88           | (240.88)           | <b>-\$200.00</b>    |  |  |  |            |  |  |
|  | Tax Prep/Due                             |         | 100.00           | (100.00)           | <b>-\$100.00</b>    |  |  |  |            |  |  |
|  | Email Subscription Service               |         | 223.61           | (223.61)           | <b>\$0.00</b>       | * Due to end of Charms, <a href="#">Follow It</a> Premium Plan, Roughly \$25/mo  |  |  |            |  |  |
|  | Bank Fees                                |         | -                | -                  |                     |  |  |  |            |  |  |
| 5500 Total Club Admin Expenses:        | -  |         | <b>2,909.63</b>  | <b>(2,909.63)</b>  | <b>-\$2,675.00</b>  |  |  |  |            |  |  |
| Other Expenses:                        |  |         |                  |                    |                     |  |  |  |            |  |  |
|  | QuickBooks Payments Fees                 |         |                  |                    |                     |  |  |  |            |  |  |
|  |  |         |                  |                    |                     |  |  |  |            |  |  |
| 5900 Net to Uniform Fund:              |  |         | -                | -                  | <b>-\$15,000.00</b> |  |  |  |            |  |  |
| 6000 Net to Angel Fund:                |  |         | -                | -                  | <b>-\$5,000.00</b>  |  |  |  |            |  |  |
| 6100 Net to Scholarship:               |  |         |                  | -                  |                     |  |  |  |            |  |  |
| 6200 Net to Field Maintenance Fund:    | -  |         | -                | -                  | <b>\$35,000.00</b>  | *Per May 2024 Expenditure Approvals: Truck repairs (\$1800) plus Wraps (\$15K, \$8K, \$5-8K)   |  |  |            |  |  |
| 6300 Net to Savings:                   | -  |         | -                | -                  | <b>\$35,000.00</b>  | *Per May 2024 Expenditure Approvals: \$38,172.95 in band supplies, equipment and materials   |  |  |            |  |  |
| Box truck depreciation                 |  |         | 1,324.38         | (1,324.38)         |                     |  |  |  |            |  |  |
| Computer equipment depreciation        |  |         | 603.60           | (603.60)           |                     |  |  |  |            |  |  |

|   |   |            |                               |              |                      |   |  |  |  |  |  |
|---|---|------------|-------------------------------|--------------|----------------------|---|--|--|--|--|--|
| Gator depreciation                      |   |            | 613.33                        | (613.33)     |                      |   |  |  |  |  |  |
| Scissor lift depreciation               |   |            | 226.67                        | (226.67)     |                      |   |  |  |  |  |  |
| TOTAL ALL EXPENSES + IN/OUT             |   | -          | 136,279.01                    | (136,279.01) | <u>- \$78,725.00</u> |   |  |  |  |  |  |
|   |   |            |                               |              |                      |   |  |  |  |  |  |
| COMBINED TOTAL OF ALL LINES:            |   | 148,968.68 | 173,739.85                    | (24,771.17)  | <u>\$1,775.00</u>    |   |  |  |  |  |  |
|   |   |            |                               |              |                      |   |  |  |  |  |  |
| FUNDS APPROVED OUTSIDE OF BUDGET 22/23: |   |            |                               |              |                      |   |  |  |  |  |  |
| Date                                    | Item  | Amount     | Payment                       |              |                      |   |  |  |  |  |  |
| 2/1/2021                                | Cafeteria   | 1000       | Field Maintenance             |              |                      |   |  |  |  |  |  |
| 1/12/2023                               | Approved purchase of up to 13 pianos  | 10000      | Field Maintenance             |              |                      |   |  |  |  |  |  |
| 3/16/2023                               | Approved ice machice  | 2000       | Field Maintenance (if needed) |              |                      | * Ice Machine was never purchased   |  |  |  |  |  |
| 5/2023                                  | Approved purchase of cab for semi   | 30000      | Savings or field maintenance  |              |                      |   |  |  |  |  |  |
| 5/23/2024                               | Approved partial fleet wrap (semi, box truck, cab)  | 30000      | Savings or field maintenance  |              |                      |   |  |  |  |  |  |
| 5/23/2024                               | Approved purchase of needed musical supplies (parts, instruments) to enhance student experience | 30000      | Savings or field maintenance  |              |                      |   |  |  |  |  |  |
| 5/23/2024                               | Approved 2 new drum major stands and speaker system   | 10000      | Savings or field maintenance  |              |                      |   |  |  |  |  |  |
| 3/20/2025                               | Approved up to \$11,000 for storage solution for increased uniform storage needs                | 11000      |                               |              |                      | * trailer went to bidding war which we did not engage in; considering other solutions with district support |  |  |  |  |  |